

January 9, 2020



United States
Department of
Agriculture

Trade and Foreign
Agricultural Affairs

Foreign
Agricultural
Service

1400 Independence
Ave, SW
Washington, DC
20250-1052

ATP 20-001
MAP 20-001
FMD 20-001
EMP 20-001
TASC 20-001

SUBJECT: 2020 General Pay Scale

TO: All Program Participants

For 2020, the annual rate for a GS-15, Step 10 employee is \$142,180, which equates to an hourly rate of \$68.13 and a maximum daily gross salary of \$545.04. This amount does not include any locality payment and must be used by all program participants to calculate allowable rates that are reimbursable under the FAS market development programs for employees, daily contractors, and daily consultants.

/s/

CURT ALT
Senior Director
Program Operations Division